



## PRICE INCREASE ANNOUNCEMENT

Dear Valued Distributor:

Bobrick has been successful in limiting vendor and raw material price increases to a manageable level over the past year. However, as stainless steel, packaging and transportation costs continue to rise, we cannot fully absorb these increases going forward. As a result, Bobrick accessories, toilet partition and cubicle prices will be adjusted effective July 5, 2021.

Bobrick and Gamco accessories will rise an average of 4-6%. Koala Kare Products already announced increases under separate cover.

Compact Laminate (CL) and High Pressure Laminate (HPL) substrate toilet partitions and cubicles will rise on average 6%. Sierra Series (SCRC) will not be subject to a price increase. Please use iBob for your pricing and quotations.

**Important Processing Dates:** New orders reflecting former pricing must be received prior to July 5, 2021. Ship dates for these orders should reflect a date no later than July 30, 2021.

We thank you for your ongoing business and support.

Sincerely,

A handwritten signature in black ink, appearing to read "D. Leigh", written in a cursive style.

David Leigh  
Vice President of Marketing