



November 1, 2021

Dear Valued Sabert Customer,

As a result of the escalating ocean freight cost associated with imported products, Sabert is announcing an 8% increase on the following product categories **effective December 1, 2021**.

- Pulp Bases and Pulp Lids
- Cutlery/Eco Cutlery
- Serving Utensils
- Tabletop Dinnerware
- Polystyrene and select PP Platters

This letter serves as official notice. Your specific price file will be distributed shortly. Prices for all Sabert customers, including POD, E&D and Contract, will be impacted per this announcement. Please contact your local Sabert sales representative if you have any questions.

Orders placed before December 1, 2021 must be for immediate shipment and Sabert reserves the right to allocate and/or decline orders exceeding previously forecasted or historical purchase quantities.

We acknowledge this volatile time in the packaging industry and thank you for your continued support during this challenging period.

Sincerely,

A handwritten signature in cursive script that reads "Brian Kennedy".

Brian Kennedy
Vice President, Sales and Marketing Operations

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